



# Foresters a more secure tomorrow

## Participating Life Insurance

When you buy life insurance, you are helping provide your dependents with future financial security, even if you are not here to provide it. Foresters™ has several types of insurance products to choose from to provide coverage most appropriate to your needs.

One type of life insurance is called “participating.” Some Foresters participating life insurance products are eligible to receive dividends, if and when Foresters declares them<sup>1</sup>. Potential dividends are based in part on the performance of assets held in Foresters investment portfolio and other factors (see “How dividends are calculated”).

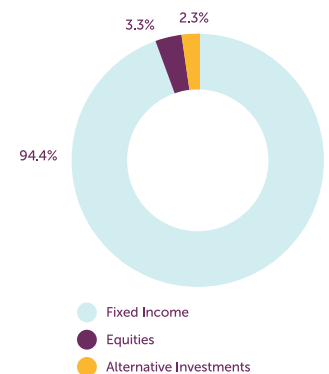
### Asset mix and historical performance

The chart below shows the mix of assets in the portfolio that support dividend paying participating products at Foresters. The largest portion of the portfolio is in bonds, cash and cash equivalents, which helps ensure the long-term stability of returns.

The table below shows the historical performance of Foresters dividend interest rates, relative to other popular indicators<sup>2</sup>.

Foresters dividend interest rate is representative of the portfolio’s earned rate but may reflect smoothing techniques to dampen volatility in the interest rate.

Year	Foresters Dividend Interest Rate	S&P 500 Index returns <sup>3</sup>	10-year U.S. Treasury Annual Total Return <sup>4</sup>	U.S. Consumer Price Index <sup>5</sup>
2004	6.60%	10.88%	4.90%	3.30%
2005	6.75%	4.91%	2.07%	3.40%
2006	6.65%	15.78%	1.34%	2.50%
2007	6.70%	5.57%	9.72%	4.10%
2008	6.32%	-37.00%	20.06%	0.10%
2009	5.60%	26.45%	-9.76%	2.70%
2010	5.60%	15.06%	8.01%	1.50%
2011	5.98%	2.11%	17.18%	3.00%
2012	6.09%	15.99%	4.13%	1.70%



The asset mix is as of September 30th, 2013 and is rounded to the nearest 10th and changes over time.

### How dividends are calculated

Dividends are reviewed annually. Foresters dividend interest rate is only one factor considered in calculating potential dividends. Factors such as mortality experience and the organization’s expenses may also affect dividends and the performance of your life insurance certificate. The actual cash value of certificates may also vary, based on our claims experience for a particular block of business, the length of time premiums are paid, your age when the insurance is issued, insurance ratings, the dividend options you select and other factors.

**For more information on how Foresters life insurance can help you build a more secure future, contact your licenced life insurance representative.**

<sup>1</sup> Although dividends are expected on some Foresters products, they are not guaranteed.

<sup>2</sup> There may be material distinctions between products relying on, and the performance of, the popular indicators that impact the historical performance. Such performance is not an indicator of future performance.

<sup>3</sup> S&P 500 composite total return Index includes the reinvestment of dividends. All figures are annual calendar year returns provided by Bloomberg Professional Services. S&P Data owned by Copyright © 2013 S&P Dow Jones Indices LLC, a part of McGraw Hill Financial. All rights reserved.

<sup>4</sup> 10-year US Treasury Annual Total Returns are taken from Barclays Treasury Bellwether (10-year) provided by Barclays Capital.

<sup>5</sup> Consumer price index inflation rates are based on the change from December to December, taken from the US Bureau of Labor Statistics. Consumer Price Index, All Urban Consumers- CPI-U ([ftp://ftp.bls.gov/pub/special.requests/cpi/cpiat.txt](http://ftp.bls.gov/pub/special.requests/cpi/cpiat.txt))